

OffSec's Global Learning **Partner Program**

OffSec, the world's most trusted provider of continuous cybersecurity workforce development and learning, partners with industry recognized training institutions to provide live, instructor-led classes to learners in a classroom or online setting.

Learning Partners are provided with instructor training and resources, including an instructor onboarding process, knowledge transfer of OffSec's best practices, and access to OffSec instructor materials. In addition, support is provided for learner registration, reporting and curriculum development. Through OffSec's Partner Program and Partner Portal, partners are provided with the benefits, support and resources they need to succeed.

Learner partner benefits can include:



Instructor Authorization & Live-Training Resources

- Special instructor & learner products
- Instructor training & authorization
- Instructor LMS access
- Course planning support
- Customized instructor slideware
- Detailed syllabi
- Learner registration support
- · Learner cohort reporting



Marketing Assets & Activities

- · Access to OffSec logos & course Icons
- Partner locator inclusion
- · Partnership & course announcement media kits
- Campaigns-in-a-box
- Co-marketing activities: white papers, webinars & podcasts
- Market development funds



Business Planning

- · Joint strategy alignment
- KPI creation/partner portal dashboards
- Best-practice knowledge transfer
- Quarterly business review



Sales Enablement

- On-demand & live webinar trainings
- Co-brandable collateral
- Incentives & promotions
- Rewards program



Communications & Support

- · Partner newsletter
- Instructor Discord channels
- Dedicated Customer Success Representative
- Learner mentor support
- Roadmap reviews

To apply now, visit offsec.com/partners or email partnerships@offsec.com

