

### OffSec's Alliance Partner Program

OffSec, the world's most trusted provider of continuous cybersecurity workforce development and learning, partners with global financial and consulting companies to expand their cybersecurity knowledge for internal and client needs. Additionally, Alliance Partners are authorized to resell and refer OffSec to their customers.

**Earn Rewards for Employee Purchases** 

Rewards can be redeemed for future product discounts, merch & more

Drive Revenues by Reselling OffSec Solutions

Through your reseller discount, you will retain a margin on all client orders

Receive Referral Fees for Recommending Customers

Register new referrals and receive a cash back incentive upon completion of their first booking.

## Alliance Partners also have the ability to teach live OffSec courses:

Provide live, instructor-led classes to your employees and clients. By attending our OffSec Instructor Bootcamp your OffSec Certified Instructors will be authorized to teach our highly regarded courses and provided all of the resources they need to deliver an interactive, engaging and hands-on class, including access to OffSec's online labs.

- Instructor training & authorization
- Instructor LMS access
- · Course planning support
- Course announcement media kit
- Customized instructor slideware
- Detailed syllabi
- Dedicated support channels
- · Learner cohort reporting

# Alliance Partners have access to the following program benefits:



#### **Special Pricing & Sales Tools**

- Access to partner portal
- Deal registration



#### **Marketing Assets & Activities**

- Partner locator inclusion
- Campaigns-in-a-box
- Co-brandable sales collateral



#### Sales Enablement

- On demand & live virtual sales trainings
- Product roadmap reviews
- Team progress reporting
- Technical support for individual learners
- Dedicated Partner Manager
- Dedicated Client Success Manager

To apply now, visit offsec.com/partners or email partnerships@offsec.com

